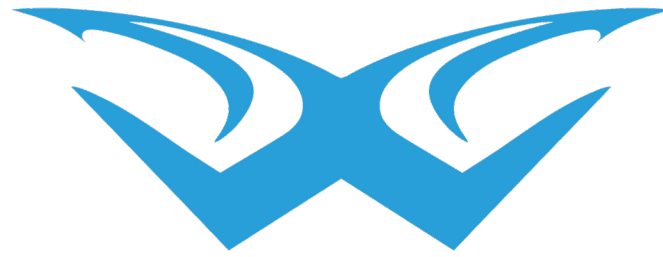


# ROBOBOJ®



FOLLOW THE RIGHT COURSE  
PARTNER PROGRAM

**ROBOBOJ® INDUSTRIES IS THE ONE AND ONLY SWISS MANUFACTURER  
OF HIGHLY RELIABLE STATE-OF-THE-ART SMART BUOYS  
FOR THE RACE MANAGEMENT OF SAILING EVENTS**



Buoy setting and adjustment is very fast and efficient via smartphone / tablet / PC: buoys self-position themselves and keep their configuration regardless of wind and current. The efficiency is second-to-none, sailors do not have to wait for a new course to be set. Roboboj® preserves the sea and lakebed and does not require special buoy setting teams on the water during the race.

Roboboj® R&D is constantly developing new amazing products

Roboboj products have reached the highest reliability and quality standards and are now ready for you!

The final live tests have been successfully carried out at Blu26 Cup 2019 in Middlefart/Denmark, where the buoy setting faced ever changing wind forces and heavy currents; nevertheless Roboboj® managed to keep their position within a radius of 1.5 meters.

The management of Roboboj® is now going to set up a worldwide trusted partner network in order to offer its clients the best possible assistance. Roboboj® Sales is looking for national and regional sale and service network partners to become Roboboj Certified Reseller and/or Roboboj® Certified Technical Partner.

#### Our certified Partner Program

- offers you area protection
- gives you the opportunity to expand your business with new, state of the art, high-tech products
- allows you to participate to brand new business opportunities
- provides you central support services and know how

A Roboboj® Certified Reseller Partner organises promotion, sale and/or rental of Roboboj® products in a defined area. To become a Roboboj® Certified Reseller Partner, the applicant undergoes a training course. After obtaining the certificate and signing the partner agreement, a Roboboj® Certified Reseller Partner can start the activities. Every Roboboj® Certified Reseller Partner is required to have a defined number of buoys in stock, available for sale, rental and promotion.



A Roboboj® Certified Technical Partner performs not only the maintenance and repair work, but also provides support for events. To become a Roboboj® Certified Technical Partner, the applicant undergoes a technical training. After obtaining the certificate and signing the partner agreement, a Roboboj® Certified Technical Partner can start its activities.

Every Roboboj® Certified Technical Partner is expected to perform punctually and reliably the contracted maintenance and repair activities.

Maintenance is compulsory and included in every sales contract.

#### INTERESTED?

Please contact Roboboj Sales via email ([sales@roboboj.com](mailto:sales@roboboj.com))

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